

From Strategy to Execution



Building a high-performing network requires more than a good idea. It requires the right partner at every stage.

Assessment & Market Opportunity

- › Evaluate market dynamics, payer landscape, and competitive positioning
- › Identify real opportunities, service gaps, and priority contracting targets
- › Assess provider readiness, attribution opportunities, and value-based care potential
- › Deliver a clear, actionable market strategy built around your network's growth potential

Network Development

- › Design provider recruitment strategy and network participation framework
- › Engage prospective providers and practices with a structured outreach approach
- › Establish participation standards, alignment expectations, and onboarding processes
- › Drive provider engagement, communication, and adoption from first conversation to full participation

Legal & Governance Structure

- › Coordinate legal structure development in collaboration with counsel
- › Design governance models, committee structures, and leadership frameworks
- › Develop participation agreements, policies, and operating documents
- › Ensure full alignment with compliance and regulatory requirements

Build & Network Operations

- › Design operational workflows and administrative infrastructure
- › Develop implementation timelines, priorities, and accountability structures
- › Coordinate vendor relationships and operational integration
- › Establish reporting and ongoing operational management processes

Launch Through Long-Term Performance

Initial Operational Oversight

- › Hands-on oversight through launch and stabilization
- › Coordinate execution across stakeholders and vendors
- › Track milestones and manage transition to full operations

Network Management & Governance

- › Support board, committee, and leadership coordination
- › Meeting facilitation, governance reporting, and strategic planning
- › Drive stakeholder communication and physician engagement

Clinical Alignment & Measurement

- › Develop clinical quality strategy and performance alignment
- › Build standardized metrics, reporting, and benchmarks
- › Establish performance monitoring aligned with payer objectives

Technology Platform

- › Evaluate and implement analytics and population health tools
- › Support interoperability, data aggregation, and payer reporting
- › Customize workflows to your specific value-based arrangements

Care Management

- › Develop standardized care management workflows and protocols
- › Implement transitional care, chronic disease, and care coordination programs
- › Align strategies with quality, utilization, and financial goals

Value-Based Contracting

- › Develop payer engagement and contracting strategy
- › Support negotiations, financial modeling, and contract evaluation
- › Monitor performance and continuously optimize contracts

**From first assessment to ongoing contract performance —
we're with you every step of the way.**